



Volunteer Partnerships & Growth Manager (Remote)

Organisation: Influential Stars

Location: Remote (UK based). London or Herts preferred (not essential)

Commitment: Flexible hours depending on organisational needs

Contract Type: Volunteer

About Us

Influential Stars is a purpose driven platform connecting creators, supporters, and causes through exclusive experiences and campaigns that raise funds for UK charitable organisations. We are a growing team committed to delivering meaningful impact through professionally managed experiences.

Our Story

Influential Stars was founded by Lisa Connell, who is living with an inoperable brain tumour and has spent many years raising awareness and support for UK causes. The platform was created from a deeply personal belief that influence, connection, and community can be powerful forces for good when brought together in the right way.

Volunteers play a vital role in helping turn that vision into real world impact, enabling experiences that raise funds, create joy for winners, and support charitable organisations across the UK.

The Role

We are seeking a proactive, confident, and relationship driven Volunteer Partnerships & Growth Manager to identify, approach, and onboard affiliate partners, collaborators, agents, and other supporters who can help expand the reach of the platform.

This role focuses on building a strong network of individuals and organisations who can introduce creators, promote campaigns, or otherwise support the growth of Influential Stars.



Key Responsibilities

- ★ Identify and approach potential affiliate partners, collaborators, agents, and networks
- ★ Introduce individuals and organisations to the platform and explain how they can get involved
- ★ Support onboarding of new collaborators and affiliates ★
- Build and maintain positive relationships with partners and introducers
- ★ Encourage ongoing engagement and participation
- ★ Maintain regular communication to nurture long term partnerships ★
- Coordinate with internal team members to ensure smooth onboarding
- ★ Provide clear information about roles, expectations, and opportunities
- ★ Maintain accurate records of outreach and partnerships using our CRM management system
- ★ Represent the organisation professionally in all communications

Skills and Experience Required

Essential:

- ★ Experience in outreach, partnerships, business development, or relationship building
- ★ Excellent customer service skills
- ★ Outstanding written and verbal communication skills ★ Confidence communicating by phone, email, and online platforms ★ Strong networking ability and proactive approach
- ★ Strong IT skills, including confident use of computer databases and standard office software (e.g. Word, Excel)
- ★ Experience using a CRM or similar database system ★
- Highly organised with strong attention to detail
- ★ Ability to work independently and manage multiple contacts ★
- Professional, reliable, and personable manner



Desirable:

- ★ Familiarity with HubSpot CRM (preferred but not essential as training will be provided)
- ★ Experience in affiliate programmes, partnerships, or community building
- ★ Experience working remotely within a team
- ★ Interest in charitable or social impact work
- ★ Based in London or Hertfordshire for occasional in person meetings (not essential)

Working Arrangement

- ★ Fully remote position
- ★ Flexible working hours depending on organisational needs
- ★ No travel required. However, if you choose to meet with partners in person, reasonable travel costs will be covered where possible
- ★ Occasional (optional) in person team meetings

Why Volunteer With Us

- ★ Play a key role in expanding a platform designed to create meaningful impact
- ★ Help build networks that support fundraising for UK causes
- ★ Gain valuable experience in partnerships, outreach, and growth strategy
- ★ Join a mission driven organisation at an exciting stage of development
- ★ Flexible volunteering that can fit around other commitments
- ★ Opportunity to build a wide professional network across multiple sectors

Although this is currently a volunteer position, Influential Stars is actively working to grow the platform with the long term aim of creating paid roles. While we are unable to provide a timeframe and future opportunities will depend on the organisation's growth and incoming work, this role offers the chance to be part of that journey from an early stage.