



ellen
macarthur
cancer trust



RECRUITING:

Trusts and Foundations Fundraiser

£33,000 | Full time - 37.5hrs per week

inspiring young people to believe in a **brighter future**

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THE ROLE

This role continues the work of an established position in our Fundraising team, and is key to achieving our ambitions to grow the number of young people we support. It will also help us become more accessible to all young people in the UK with a cancer diagnosis, so we can have the greatest possible impact on each of them.

The position would suit someone who has some experience in a similar fundraising role, or must be a competent and confident writer with experience writing compelling applications, alongside a passion for and skill in building and managing strong relationships.

Key priorities include developing and nurturing a pipeline of new and existing Trusts and Foundations, writing compelling applications to grow grant income, and managing relationships with funders to strengthen their engagement with the Ellen MacArthur Cancer Trust. You will also implement an effective stewardship and communication process to encourage long term support. Working alongside another fundraiser, together you will share responsibility for securing grants.

As a part of a small fundraising team, where necessary you will also have the chance, and be expected, to play a proactive part in our wider fundraising activities, to help grow income to transform the lives of more young people living through and beyond cancer.

This is a great opportunity to join a close, ambitious and supportive team where you can experience first-hand the difference you are making to so many young lives.

TERMS OF EMPLOYMENT

Location	Largs (Scotland) OR East Cowes (Isle of Wight) OR Remote (with expectation to be in East Cowes or Largs at least once a month)
Reporting to	Philanthropy Lead
Contract type	Permanent, Full time. (37.5 hours p/w)
Salary	£33,000

Applications close Sunday 14 June 2026 (midnight)

EQUAL OPPORTUNITIES

We value equity, diversity, and inclusion, oppose prejudice, and are wholly committed to building belonging and creating a psychologically safe community that welcomes and celebrates everyone being their authentic self.

If you share these values and think you are well suited to this role, but for whatever reason, do not feel represented by anything in this recruitment pack, on our website or in any of our marketing, we strongly encourage you to share your feedback and apply to help us be better.



Hello, we are the Ellen MacArthur Cancer Trust



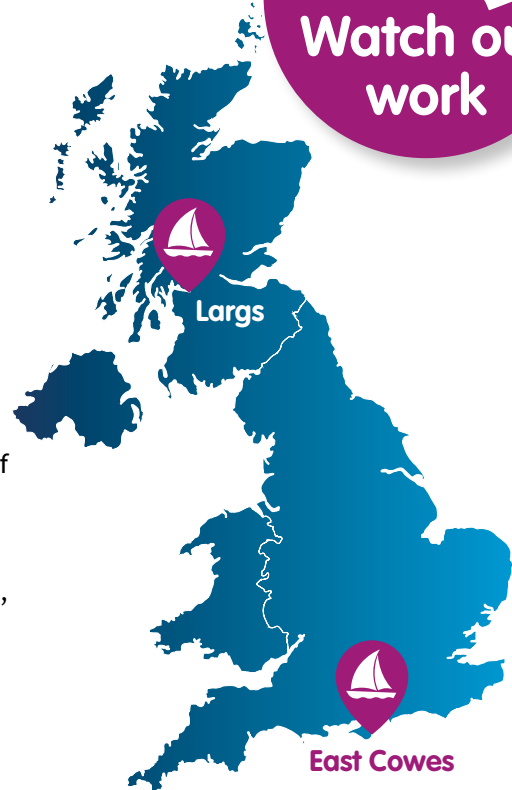
The Ellen MacArthur Cancer Trust takes young people aged 8-24 sailing and on outdoor adventures, to inspire them to **believe in a brighter future** living through and beyond cancer.

Cancer can have a big impact on a young person's mental wellbeing. For many young people, simply picking up where they left off before their diagnosis isn't possible. That is why **when treatment ends, our work begins.**

The Trust has two bases - in Largs on Scotland's West Coast and East Cowes on the Isle of Wight.

We are a close-knit, friendly organisation, with a wide network of committed and passionate volunteers, seasonal staff, supporters, fundraisers, and donors.

We work closely with the leading young people's cancer charities, particularly through our partnership with [Teenage Cancer Trust](#) and [Young Lives vs Cancer](#), and our NHS hospital partners, so every young person who needs support after treatment can get, and stay involved, with the Trust for as long as they need.



Because of the Trust, young people feel...



Accepted

They meet and make friends with others who have had similar experiences – often for the first time – and stop feeling like ‘the only one’.



Independent

They have fun and rediscover independence away from home and their ‘cancer bubble’. They realise what they are capable of again, physically, mentally, and socially.



Optimistic

Their sense of purpose and self-worth increases and they start to re-establish their place in the world by getting back into education or work and reconnecting with family and friends.

which leads to...



Improved mental wellbeing



Belief in a brighter future

What else we offer

As well as being a fulfilling, fun place to work, we offer a range of benefits and incentives for our team.

YOU WILL GET...



23 days basic annual leave a year (pro-rata) plus all English Bank Holidays (typically 8 days). After 3 years, you will get an extra day's annual leave and an extra 2 days after 5 years.



Ferry travel - between Southampton and the Isle of Wight, as part of corporate partnership with Red Funnel (for commuting and work related purposes).



Hybrid working - our office-based team have the potential to work remotely, depending on job role/responsibilities, in agreement with line manager.



Company Pension Plan with employer contribution above the legal minimum requirement.



Option to enroll in the **Benenden Health Healthcare Plan** and **Health Cash Plan**. This includes...

- Private medical diagnostics, private medical treatment and surgery, physiotherapy, mental health counselling support, 24/7 GP and mental health helplines.
- Money towards health-related costs, including optical, dental, chiropody, physiotherapy, in-patient treatment.
- Gym membership discounts and online fitness classes.



Access to **professional mental health supervision**



Reward Gateway - huge range of discounts on shopping, entertainment, holidays, and other experiences, plus wellbeing support.



Vouchers for a **free annual eye test** at Specsavers.



Musto branded **staff kit** & **supplier discounts**.



Our Ambitions

In 2026, we set out 'Our Ambitions for 2026-2029 - Connection, Belonging, and Brighter Futures'. [Click here](#) to discover the objectives we set ourselves to have a bigger impact so more young people can believe in a brighter future living through and beyond cancer.



Who we're looking for

ABOUT YOU

1. Do you want a role where you can see your impact in changing the lives of young people living through and beyond cancer?
2. Are you a confident writer who would like to use those skills to write impactful applications to access Trusts and Foundations grant income?
3. Are you proud of your ability to build relationships across wide and diverse groups of people, organisations and potential partners?
4. Are you enthusiastic about the thought of growing your skills and expertise in a new area, or developing your experience in a driven and impactful organisation?
5. Do you enjoy working in a small team, working towards clear goals and objectives?

We respect your expertise and want to learn from you.

Got ideas you think might work?
Want to try and test new things?

Believe collaboration and everyone having a voice makes for stronger outcomes?

This is your platform to have an impact and make the biggest difference to the young people we support.



ABOUT THE ROLE

In this brilliant role, you will get to work across the whole team! Within the Fundraising team, you will work closely with a colleague focused on Trusts and Foundations. You'll report to the Philanthropy Lead and build positive, effective working relationships with the wider team day to day.

You will also work alongside with the Communications team and, where needed, the Fundraising Manager, CEO or trustees on key relationship building and/or management.

Gaining an understanding of our trips and how we operate will also be vital to help communicate why funding and/or support is needed and the difference it is making. This will require some involvement with our Operations Team at times.

You will also be responsible for building and maintaining great relationships with of Trusts, Foundations, and grant makers all year round.



KEY RESPONSIBILITIES & DUTIES

Trusts and Foundations (80%)

Working alongside another fundraiser and the Philanthropy Lead to support and grow a robust and successful income stream through effective bid-writing, donor management and stewarding, and relationship development.

This will include:

- Managing your own group of Trusts, Foundations, and grantmakers. Developing an understanding and interest in these, taking ownership to build relationships and grow/secure ongoing support.
- Share ownership of process and research needed to build and develop pipeline of new potential prospects - conducting research, seeking opportunities, and increasing the number of organisations to apply to.
- Write tailored applications incorporating appropriate key messaging, to secure income from existing or new funders.
- Liaise closely with the Trusts and Foundations Fundraiser to write reports for funders in line with funder requirements, pulling together written and financial information to provide updates on the impact and difference support has made.
- Provide excellent supporter care with funders throughout the year as needed, building strong relationships over email, phone and in person/ video call meetings.
- Organise and coordinate funder visits and experience days, and support events to enhance relationships and deepen funder understanding of our work.
- Manage administrative duties and processes, with high attention to detail.



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KEY RESPONSIBILITIES & DUTIES (CONTINUED)

Wider support within fundraising team (20%)

- Attend occasional Fundraising events and activities where necessary, confidently speaking to general public and supporters.
- Support Philanthropy Lead and Fundraising team across the year as required, playing an active role as a valued team member in supporting all aspects of income generation, ensuring compliance with the Fundraising Code of Practice.
- If office based, support the wider teams across the year during busy periods e.g. Operations team during the summer season, as required.



General tasks and duties

- Keeping process maps and documents up to date for key tasks.
- Complying with all relevant policies and procedures.
- Maintain the highest standards of data management and GDPR compliance.



WHO WE'RE LOOKING FOR

ATTRIBUTES		ESSENTIAL	DESIRABLE
Knowledge & Experience	Proven experience in similar fundraising role, or experience of writing a compelling case for support and bespoke reports.	✓	
	Working with young people.		✓
	Experience of Trusts and Foundations, Major Donor or Corporate Fundraising.		✓
	Good understanding of some form of Customer Relationship Management (CRM) database, ideally Salesforce, which is used at the Trust.		✓
	Knowledge of the charity sector.		✓
Value & Qualities	Passionate, empathetic, and enthusiastic about working for the Ellen MacArthur Cancer Trust.	✓	
	Commitment to Equity, Diversity and Inclusive values and practice.	✓	
	Flexible, adaptable approach & positive team influence.	✓	
Skills	IT literate with experience using Microsoft Office programme.	✓	
	Able to independently organise and manage own workload & priorities.	✓	
	Highly competent at building rapport, maintaining high quality relationships and tailoring communications.	✓	
	Ability to work and communicate effectively, with a range of individuals, in writing, face-to-face and over the phone.	✓	
	Competent, confident and engaging writer.	✓	
	Excellent organisation, time management skills, and administrative skills.	✓	
	Excellent attention to detail.	✓	
	Can solve problems and use initiative to deal with queries pro-actively and professionally.	✓	
	Budget management.		✓
	Qualifications	Full clean driving licence and/or commitment to get (driving work vehicle may be required).	



Other useful information

SAFEGUARDING

The safety and wellbeing of young people is our top priority. Up-to-date disclosure is a must. In England and Wales this means a [DBS check](#) and in Scotland and NI this is a [PVG Scheme Certificate](#). Every year all team members must read and sign our Safeguarding agreement. You can find our [Safeguarding Policy](#) here.

EMPLOYMENT CHECKS

In addition to a DBS/PVG check, all offers of employment are made subject to proof of eligibility to work in the UK, proof of residency, and two satisfactory references.

DATA PRIVACY

We want to be clear about how we use your personal information and data. We want to treat you fairly, lawfully and in an open way. Find out about how we use and store your personal data here - [Privacy Notice](#).

Meet
the team





Apply Now!

Closing date: 14 June 2026 (midnight)

SHORTLISTING AND INTERVIEWS

If you are shortlisted, we will invite you to an interview and where appropriate send interview questions in advance.

We will also let you know if there will be any skills tasks to complete as part of the recruitment process.

First interviews will take place on Thursday 18 June or Monday 22 June online via Zoom.

Second interviews (for applicants shortlisted after first interviews), will take place on Thursday 25 June either in person or online.

HOW TO APPLY

Please email recruitment@emcancertrust.org, submitting an updated CV, and a covering letter of no more than two pages to Rachel Ketola, Philanthropy Lead.

Applications will not be considered without both these documents.

In your covering letter, please include:

- What excites you about working for the Ellen MacArthur Cancer Trust and this role in particular?
- What experience do you have to carry out the duties listed in the job description?
- What would you do in this role that would really make an impact?
- Where did you first hear about this opportunity?

Please email any questions about the role or interview process to:

recruitment@emcancertrust.org

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