

## **Trusts and Foundation Fundraiser**

**Salary:**  
**£36,500 per annum pro rata**

**Hours:**  
**22.5 per week (37.5FTE)**

Lesley Hynes Fundraising is looking for an experienced Trusts and Foundation Fundraiser to join its creative and dynamic team. This is a salaried post for three days a week working directly with and raising funds for our charity clients/NGOs.

Lesley Hynes Fundraising works exclusively with small and medium-sized charities and NGOs. We provide fundraising expertise, strategic direction and hands-on fundraising support to help charities achieve sustainable growth.

Our specialism is in raising multi-year unrestricted funding from charitable trusts and foundations. We take the time to get to know each charity that we work with. From undertaking detailed research, reviewing past funders, and identifying connections via key staff and trustees, we leave nothing unexplored in finding ways to help organisations achieve fundraising success. We have raised over £33 million for our clients since 2010.

We believe that every organisation has its own very unique cohort of funders as a result of where it is based, how and why it started, who is involved and what it does, and we find them for our clients.

Our team is made up of five established trust fundraisers, most of whom have over 20 years' experience in

fundraising for a broad range of charities across the sector, including health, social welfare, human rights, refugees, penal reform, arts and the environment.

Lesley Hynes - our founder and director - leads the team and is a highly sought after senior consultant who uses her uncommon understanding of networks, research capabilities and sector knowledge to find new income, rejuvenate past support and squeeze every opportunity she finds to help charities to grow. The successful candidate will be working closely with Lesley.

We are proud of our collective expertise. The successful candidate will not only work directly with a range of amazing clients, but also play a key role in developing trust fundraising excellence and expertise across the company, liaising with colleagues and planning collaborative sessions with them and external partners.

Please get in touch if you have extensive experience in trust fundraising and a track record of success. We are looking for someone who knows this field well and wants to make it the focus of their career. Five years minimum experience in a trusts and foundations role is essential.

**This is a great opportunity to work for a dynamic, creative and insightful fundraising company. We look forward to hearing from you.**

To apply please send a CV and covering letter to:  
**[recruitment@lesleyhynes.co.uk](mailto:recruitment@lesleyhynes.co.uk)**