

Pecan Recruitment Pack



Brief History

Pecan was established in 1989 as a response by the local churches to some of the social and emotional issues facing people in Peckham. Since then, the charity has provided practical and emotional support to people challenged with barriers such as unemployment, a criminal record, hunger, disability and even a lack of confidence in seeing an end to the difficult situations they face. Our heart continues to be in Peckham with an outreach across the borough of Southwark and other communities in our great capital city.

Pecan is a registered charity and a Company Limited by Guarantee, for more information on [our history](#), please visit our website.

Our Ethos

As an inclusive Christ centred organisation, Pecan seeks to treat all people with dignity, openness and respect, demonstrating Jesus' grace and love in action. At the core of our [Mission, Vision and Values](#) is Kindness, Belief and Hope:

- Embracing diversity and loving every person for who they are
- Honestly building every person's confidence in their own unique capability
- Believing in the potential of each and every member of our diverse community
- Persevering alongside people through every challenge
- Starting, living, and ending every diverse and unique encounter in hope

Our Services

We currently have 30+ members of staff that work across our different teams and projects:

- **[Employment Support](#)**; We deliver contracted programmes that support up to 1,000 people in their journey to employment. The team runs various in-house trainings and workshops and work with external partners to deliver qualifications such as SIA and First Aid.
- **[Together](#)**; This Pecan project brings together a range of activities and services previously delivered by Pecan's [HOurBank](#) project, into a new Community Hub that aims to create a one-stop-shop for our community. You will find a warm place to sit, café sessions, coffee mornings, arts and crafts, advice, support, health and wellbeing activities, workshops, and information. You will also find a variety of community and social activities, as well as signposting and information about what is happening in the borough.
- **[Women's Services](#)**; The Southwark and Lewisham Women's Hubs offer safe, welcoming, one-stop-shop support for those affected by the criminal justice system, and for local women seeking support, information, and community. The service provides gender-specific and trauma-informed support, helping to equip women with the tools and resources they need in a relaxed and welcoming space. The service offers one-to-one advocacy support, group activities and training workshops.
- **[Peckham Pantry](#)**; This is a social supermarket which was piloted in 2019 one day a week and expanded to 6 days a week in 2020, during the pandemic. Members of the pantry pay £4.50 per visit which enables them to shop for around £15 worth of food including fresh meat, fruit and veg and store cupboard favourites. It is expected that the Pantry will reduce childhood obesity in Southwark through increased access to affordable healthy food.
- **[Foodbank](#)**; This project operates 5 days a week across Southwark to provide food in times of financial crisis. The core aim to help people to manage their way out of their situation through creating a friendly, welcoming place that offers free advice and signposting to other relevant support services. Working with the community, we help our service users tackle long-term issues, as well as the immediate crisis that led them to us. The project works within the local community to receive donations of time, food and finance from the general public, churches, mosques, schools and businesses without whom we could not serve the community.
- **Central Services**; We cover various areas that factor into the operations of the organisation. These areas include Finance, Fundraising, Governance, Human Resources, Marketing, Office Coordination and Wellbeing.

We are governed by our [board of trustees](#) currently consisting of 11 members, and we also have around 100 volunteers who support our projects over the year.

Please visit our [website](#) for more details on our [team members](#) and services.

Why work for Pecan

For thirty years, Pecan has been working in the community of Southwark supporting individuals to transform their life. We now seek ambitious, collaborative people passionate about our cause to join us at this exciting time.

We are a very diverse employer and strongly welcome applications from people of all backgrounds. We offer multiple benefits including the following:

Flexible Working (right to request)

- Standard 36-hour week
- Compressed hours
- Part – Time
- Flexible Pattern
- Flexible Location (remote)

Family friendly policy

- Enhanced Sick Pay
- Excellent work life balance
- Dependents Leave
- 30 days Annual Leave
- Maternity and Paternity Benefits
- Death in service/ Life Assurance Cover (4 times annual salary)

Pension

- Enhanced employer contribution 8%
- Option to employee increase %

Learning and Development

- Personal development actively encouraged (Internal and external training programmes/ Regular appraisal and supervision)

Additional Benefits

- Based in vibrant Peckham
- Certified Disability Confident Employer
- Supportive culture
- Accredited London Living Wage Employer
- In-house fruit and veg rota
- 4 team away days annually

Access to an Employer Assistance Programme (EAP) via Croner & Perkbox

- Health Assured provides a confidential counselling service 24 hours a day, 365 days a year to Pecan employees and volunteers.
- Counsellors are members of The British Association for Counselling and Psychotherapy and are covered by their code of Ethics and Practice.
- Pecan staff have access to Medical Solutions 24/7 confidential health helpline which provides direct access to qualified GPs rather than trained nursing staff.

Access to Wellbeing programmes

- External clinical supervision sessions
- Internal wellbeing activities
- Regular prayers/reflection together
- Staff socials

Access to:

- Up to £100 contribution towards the cost of glasses
- Cost eye test
- Bike to work scheme
- Perkbox membership

JOB DESCRIPTION

Title	Fundraiser
Team	Central Team
Reporting to	Chief Executive Officer
Hours	36 hours per week (Full time)
Salary	£40,000 - £45,000 pro rata
Contract	Fixed Term 12-months
Location	121a Peckham High Street, SE15 5SE

Pecan is an equal opportunities and disability-friendly employer. We guarantee to offer an interview to those with a disability who meet the minimum criteria.

This post will require a DBS check to be undertaken. Having a criminal record will not necessarily disqualify you from acquiring the post.

Purpose of the Post:

We are seeking an experienced fundraiser with a passion for our mission to equip our organisation with the financial resources needed to meet our objectives. The post holder will lead on growing our charitable income across all funding streams, maximising supporter engagement and fulfilling operational duties such as overseeing a fit-for-purpose database.

The fundraiser will split their time between raising funds specifically for Southwark Foodbank and non-foodbank related projects.

This is a new role with a significant input into our plans and strategies for the future. The successful candidate will report to the CEO and oversee most fundraising income generation.

The Fundraiser will build positive relationships to secure significant income, develop links specifically with churches and individuals, and bring in regular/targeted income through recurring donations, fundraising campaigns and events. The ideal candidate will have experience covering several areas including Individual Giving; Churches, Fundraising Appeals/Campaigns as well as experience in managing the operational aspects of fundraising (database, compliance with codes of practice and fundraising regulations, creating fundraising campaigns). Through this, you will assist the whole organisation in our commitment to showing kindness, raising self-belief, and inspiring hope for the future in the individuals we serve.

Working with colleagues across Southwark Foodbank, you'll develop authentic, compelling, creative and winning funding and partnership proposals that can successfully engage corporate partners and align with their needs, motivations, areas of interests and values.

Main Responsibilities:

Fundraising Overview

1. Develop, deliver, and monitor a fundraising strategy for Southwark Foodbank and Pecan's other projects.
2. Maximise the contributions and connections with local churches and individuals.
3. Coordinate Appeals including the Pecan and Foodbank Christmas fundraising campaigns and Big Give Campaigns across all income and media streams.
4. Research and utilise new fundraising streams and opportunities across Pecan such as Payroll Giving, Legacies, in Memory Giving and Online Giving.
5. You will develop, monitor and manage a fundraising portfolio capable of generating in excess of £25,000 per annum. You'll establish a fundraising pipeline, including a range of KPI's that can be tracked and that will enable you to make informed projections regarding future income.

Trusts and Partnerships Fundraising

1. Through excellent, comprehensive and considered research, you'll identify and prioritise a pool of potential grant giving trusts and foundations funders for Southwark Foodbank and rest of Pecan.
2. You'll forge relationships with those funders, develop and submit timely and winning funding applications.
3. You'll manage the ongoing relationships with grant giving trusts and foundations funders, ensuring they receive excellent stewardship, timely reporting and doing all you can maximising potential for further funding.
4. You'll proactively identify, engage and build good relationships with prospective corporate donors, successfully securing them as funding partners. Alongside this you'll deepen engagement and grow our relationships and partnerships with existing corporate donors.
5. Working with colleagues across Pecan and Southwark Foodbank, you'll develop authentic, compelling, creative and winning funding and partnership proposals that can successfully engage grant giving trusts, foundations and corporate partners and that can successfully align our vision and work with their needs, motivations, areas of interests and values.
6. You'll work collaboratively with other Trussell Trust foodbanks across London area, identifying and progressing opportunities for joint funding proposals and partnerships.
7. You'll forge strong relationships with colleagues across the wider Trussell Trust network, sharing best practice and learning from other charities across the network. You'll proactively take advantage of any fundraising training and skills develop opportunities and engage with any joint fundraising opportunities.

Supporter Engagement and Stewardship

8. Establish systems, procedures, proactive stewardship, and an engagement programme to provide the highest levels of service to Southwark Foodbank, non-food projects, and Pecan's supporters.
9. To be responsible for thanking all supporters and managing a supporter engagement journey – ensuring that effective processes are in place and driving levels of satisfaction and loyalty.
10. Act as the 'first point of call' for all supporters, ensuring any concerns are documented, resolved or escalated.
11. Develop and implement stewardship programmes, including reactivation of lapsed donors.
12. You'll work with and support external consultants and colleagues across the wider Trussell Trust network to help secure fundraising partnerships and income from grant giving trusts and foundations for Southwark Foodbank.

Database Management

1. Assist with setting up our CRM database with responsibility of developing and maintaining appropriate data capture for the purpose of effective stewardship, fundraising and communications.
2. Maintain database management standards, assisting with the implementation of processes and policies ensuring best practice is followed, and ensure fundraising data and administration is kept up to date and GDPR-compliant.

Individual Giving

1. Develop an Individual Giving and Acquisition strategy that drives growth for individual giving across multi-channel campaigns and initiatives.
2. Lead all individual giving streams such as direct mail appeals, online donations, regular campaigns and appeals to maximise income generation.
3. Work with the Marketing Manager on fundraising communication and to ensure donors are kept up to date on the difference their support makes.
4. Develop campaigns and messaging that engages new segments and audiences.

Church Giving

1. Pioneer and develop a broad range of relationships with churches, organisations, and denominations across Southwark, with support from the CEO.
2. Work with denominations to inspire engagement with Pecan across their networks and congregations.
3. Represent Pecan at events, including Christian exhibitions and festivals, church talks etc...

4. Increase income from churches.

Fundraising Appeals and Campaigns

1. Work alongside teams and Partnerships Manager to project manage fundraising appeals and campaigns including Pecan at 35yrs; Christmas Campaigns etc.
2. Overall responsibility for Big Give and Enthuse Campaigns.
3. Oversight of Enthuse campaign pages.
4. Work with the CEO and Partnerships Manager to establish a corporate fundraising plan.

Staff and Volunteers

1. Support with recruiting fundraising volunteers as appropriate.

Wider Organisational Responsibilities

- Attend Pecan team meetings as and when required, including meetings where there may be a time of prayer and reflection.
- Read the core policies and adhere to all policies and procedures.
- Carry out other duties as agreed by the Chief Executive Officer.
- Undertake responsibilities associated with being a member of the Pecan team.
- Perform all the duties required by the post in line with Pecan's ethos and values statement, its commitment to a policy of equal opportunity and its aim of serving the community in a caring and practical manner.
- In agreement with your line manager, pursuing a personal programme of learning and development to enhance your skills and performance.

PERSON SPECIFICATION

This specification will form the short-listing criteria.

Knowledge, Skills and Experience	Essential	Desirable	Application	Interview
Good education including GCSE Maths and English plus A- levels or equivalent.	X		X	

Degree level qualification. Marketing, Finance or CRM qualification.		X		
Ability to connect with a wide range of people through a variety of communication methods.	X		X	X
Working knowledge of local church culture.		X		X
Target driven.		X		X
Passionate and inspirational communicator.	X			X
Organised with an ability to work under pressure and meet deadlines.	X			X
Excellent strategic planning skills- able to balance competing priorities.	X		X	X
Experience of trust and foundations fundraising as well as corporate partnerships fundraising.	X		X	X
Excellent written and verbal communication and relationship management skills. Able to inspire and motivate new and existing funders.	X		X	X
Excellent organisational, planning and project management skills.	X		X	X
Experience of all fundraising methods.	X		X	X
Experience of working with disadvantaged groups.		X		X
Understanding of or lived experience of issues faced by Pecan service users.		X		X
Experience working on either eTapestry, Raisers Edge, Salesforce or Donorfy CRM systems.	X		X	X
Research skills, including identifying, analysing, and monitoring potential funders.	X			X
Personal Qualities	Essential	Desirable	Application	Interview
Commitment to goals, ethos, values, and vision of Pecan, including a belief in the importance of all people of different backgrounds working together and respecting and valuing each other's contributions.	X		X	X
Flexible and adaptable to different areas of work at short notice.	X			X
Able to demonstrate empathy for people from disadvantaged, marginalised or socially-excluded backgrounds.	X			X
Ability to organise work, take responsibility and work on own initiative.	X			X
Encouraging and resilient with a strong positive attitude.	X			X
Resourceful, imaginative, and full of creative ideas.	X			X
A strong passion for social justice.		X	X	X

Personal Circumstances

There is some flexibility in working hours. Very rarely you may be required to work some evenings and weekends. Time Off in Lieu is provided for agreed evening and weekend work. The post holder will need to arrange their time to support the development of individual clients most appropriately.

How to Apply

Pecan is committed to recruiting with care and to safeguarding and promoting the welfare of vulnerable people and expects all staff and volunteers to share this commitment.

To apply, please submit the following to [CharityJob](#):

1. CV
2. Covering Letter, no more than **2-sides of A4 paper**, expanding on your passion for this area of work and describing how you meet the Job Description/Person Specification, as set out in this pack.

Closing Date: Wednesday 21st August 2024, 23:59pm

Interview Dates: Details TBC

Start Date: ASAP

Please note that applications must contain **BOTH the CV and Covering Letter** as described above to be considered. Applications must be submitted to the appropriate platform before the deadline to be considered. Candidates that have not been contacted by the interview date or within 2 weeks of applying if it is an open recruitment, have not been shortlisted for interviews. A decision on appointment will be made following the interview process.

All recruitment queries should be directed to careers@pecan.org.uk. To be directly informed about all of our career opportunities, please keep an eye on the [vacancies](#) page of our website, or join our careers [mailing list](#). We look forward to receiving your application.