





# Philanthropy & Partnerships Manager

 **Location:** Hybrid – London SW18 (minimum 2 days per week onsite)

 **Salary:** £38,541 - £41,286 per annum

 **Hours:** 37.5 hours per week, Monday to Friday

 **Contract:** Full-time, Permanent

## About BeyondAutism

BeyondAutism is a leading UK charity dedicated to empowering autistic children and young adults through specialist education, training and support services. Our vision is a world where every autistic learner belongs, succeeds and shapes their own future.

Founded by parents in 2000, we provide specialist education from Early Years through Post-19, alongside outreach, training and innovative support services. We are passionate about creating opportunities for autistic people to achieve greater independence, choice and quality of life.

## The Role

We're looking for an experienced and ambitious **Philanthropy & Partnerships Manager** to lead the growth of our voluntary income and strategic partnerships.

Reporting to the Head of Marketing, Communications and Fundraising, you'll develop and manage income from trusts and foundations, major donors, corporate partnerships and legacy giving. You'll also build long-term relationships with supporters and partners while helping deliver our Fundraising Strategy 2030.

This is an exciting opportunity for someone who enjoys building meaningful relationships, identifying new funding opportunities and making a genuine impact within a growing charity.

## Key Responsibilities

- Develop and manage a pipeline of trusts, foundations, major donors, corporate partners and legacy prospects.
- Secure funding through high-quality grant applications, proposals and funding reports.
- Build and maintain relationships with funders, supporters and strategic partners.
- Identify new income opportunities aligned to BeyondAutism's mission.
- Represent BeyondAutism at networking events, meetings and fundraising opportunities.
- Work collaboratively with colleagues, Trustees and senior leaders to develop compelling cases for support.
- Line manage and support the Fundraising Officer.
- Maintain accurate CRM records, fundraising reporting and income forecasting.
- Ensure fundraising activities comply with GDPR and fundraising regulations.

## About You

### Essential

- Proven success securing income from trusts and foundations.
- Experience developing fundraising pipelines and managing prospect portfolios.
- Strong bid writing, proposal writing and reporting skills.
- Experience building relationships with funders, supporters or external stakeholders.
- Experience working towards income targets and fundraising KPIs.
- Excellent written and verbal communication skills.
- Experience using CRM systems to manage fundraising activity.
- Strong organisational and project management skills.
- Confident using Microsoft Office.

### Desirable

- Experience in major donor fundraising.
- Corporate partnership development experience.
- Legacy fundraising or individual giving experience.
- Previous line management experience.
- Knowledge of fundraising regulations and GDPR.
- Experience working within the charity, education, disability, health or social impact sectors.
- Commercial awareness and the ability to identify new funding opportunities.

## What We Offer

- Hybrid and flexible working
- Competitive pension scheme
- Continuing Professional Development (CPD)
- Professional membership fee reimbursement
- Employee Assistance Programme
- Onsite counselling support
- Perkbox employee benefits platform
- Cycle to Work Scheme
- Season Ticket Loan
- Employee Referral Scheme

## Safeguarding

BeyondAutism is committed to safeguarding and promoting the welfare of children and young adults. The successful applicant will be required to undertake an enhanced DBS check.

## Equality, Diversity & Inclusion

BeyondAutism is proud to be an equal opportunities employer. We welcome applications from candidates of all backgrounds and are committed to creating an inclusive workplace where everyone can thrive.

## **Apply Now**

To apply, please submit your CV and a covering letter outlining your suitability for the role.

If you'd like an informal conversation about the position before applying, we'd be delighted to hear from you.