



NORTHAMPTON TOWN F.C.

COMMUNITY 

Are you passionate about sales with a proven track record in new business development and income generation? Do you want to use these skills to make a difference across the local community?

Northampton Town FC Community Trust is an award-winning and pioneering charity that uses the unique appeal of Northampton Town Football Club to deliver activities that connect our communities and improve people's lives.

An exciting and rare opportunity has arisen for a passionate, enthusiastic and driven individual to join our team in the following position:

- **Business Development Manager**

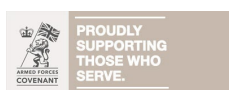
You will play a crucial role in generating income that will positively support the delivery of existing and new community trust projects. In this role, you'll build and nurture strong relationships with clients, partners, and key stakeholders which will include businesses and schools. You will lead the sales process from prospecting to closing, ensuring a continuous pipeline of high-quality opportunities, and craft innovative solutions that meet client needs. You'll be able to leverage the assets of the football club and the charity, along with our stories of positive impact, to encourage more businesses and schools to engage and buy in to achieve set income generation targets. The work you do, and income you generate will enable us to make an even bigger impact across the community, helping to improve health and wellbeing, develop stronger, safer connected communities and enhance life opportunities.

Why work with us?

We know that people are the key to us achieving our mission – and that's why we look after our dedicated team. We believe that everyone on our team should grow as the organisation grows – and we do that by encouraging constant learning and development. We know that if we invest in our team, our team go the extra mile.

Benefits

- Access to bespoke CPD and training from our partners including the Premier League, EFL, Northampton Town FC & the FA.
- Ongoing support and development via monthly one to ones and an annual training plan to support your personal and professional growth.





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- Access to organisation financial performance related incentives package
- Free tickets to NTFC matches & club shop discounts
- Flexible working patterns and remote working available
- Free NTFC Community Trust kit package worth £150
- Access to Employee Assistance Programme (EAP) with wellbeing perks and 24/7 access to counselling services
- Use of company van
- Work Laptop and Phone Provided

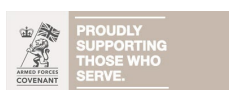
Our Values

Our values are at the heart of everything we do – they articulate who we are and how we work together to achieve our aims to help people. We want our staff embody these.

OUR VALUES	 PASSION UNITES US	 EMBRACE AND DRIVE CHANGE	 INSPIRE THROUGH ACTION	 LEARN AND DEVELOP
WHAT THIS MEANS	We care about the people we work with and are committed to making a positive impact	We are adaptable and are not afraid to try new ideas	We lead by example and encourage people to see beyond their expectations	We continuously want to learn, grow and improve

Application Process

How to Apply	
<p>All applicants must complete a job application form which is to be submitted via the NTFC CT online recruitment portal:</p> <p>Business Development Manager job - Northamptonshire - Northampton Town FC Community Trust (livevacancies.co.uk)</p>	
Closing date for applications:	9.00am, Monday 12 th August 2024
Interview date:	W/C 19 th August 2024





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For more information about the vacancy please email community@ntfc.co.uk

Please be aware any offer of work is subject to a fully completed enhanced DBS disclosure and satisfactory references and any offer of employment may be withdrawn should you not meet safeguarding requirements.

We will adhere to our privacy notice in the process of reviewing all applications, a copy of this document can be found here: [NTFC Privacy Notice for Applicants](#)

Safeguarding Statement

Northampton Town FC Community Trust is committed to safeguarding the welfare of children and adults at risk and require all employees to share this commitment and promote the welfare of these groups.

Applicants will be asked about any previous convictions, cautions, reprimands, including those that are considered 'spent' as defined by the Rehabilitation Offenders Act 1974 (Exceptions) Order 1975 (Amended 2013). Appointment to this role is subject to a satisfactory DBS Check and references.

Equality Statement

Northampton Town FC Community Trust is committed to creating an inclusive and diverse environment and is proud to be an equal opportunity employer. We want to be an organisation that's representative of the communities we serve, which is why we strive for diversity of age, gender identity, sexual orientation, physical or mental ability, ethnicity, and perspective. Qualified applicants will receive consideration for employment without regard to race, ethnicity, religion or belief(s), gender, gender identity or expression, sexual orientation, marital status, disability, age or with regards to pregnancy or maternity.

