



**REIMAGINING
THE WORLD
FOR WOMEN
OF COLOUR.**



Head of Partnerships at GirlDreamer

- **Location:** Remote (UK-based)
- **Salary:** £35,000 per annum, dependent on experience (potential for salary review after 6 months)
- **Contract:** Full-time, Permanent, Immediate Start

Are you a brilliant communicator with a passion for driving change?

Do you thrive on building impactful partnerships that unlock vital resources?

If so, GirlDreamer wants you to help us take our mission to the next level.

About GirlDreamer

GirlDreamer is an award-winning non-profit organisation focused on supporting the personal and professional development of women of colour to become future leaders. We're a small, remote team committed to breaking down barriers and creating opportunities for young women from underrepresented communities. You can read more about our work [here](#) and our impact [here](#).



hey@girdreamer.co.uk



girdreamer.co.uk



Rhubarb, 25 Heath Mill Lane
Birmingham, B9 4AE



The Role

As the Head of Partnerships, you will play a pivotal role in securing the resources and relationships we need to fuel our ambitious goals. You will lead our efforts to establish high-value, strategic partnerships with corporate sponsors, corporate foundations, and other stakeholders while driving a robust fundraising strategy to ensure long-term sustainability.

You will also help shape GirlDreamer's long-term vision and expand its reach through innovative, strategic approaches to partnerships. We currently receive organic, inbound enquiries for partnerships as well as generate our own leads through networking. However, we have not yet fully capitalised on these opportunities due to limited capacity but have previously designed bespoke partnerships.

This role is an exciting opportunity to harness our existing interest and develop innovative, scalable partnerships. By doing so, you will help shape GirlDreamer's vision and expand its reach, directly contributing to our mission of creating opportunities for women of colour.

Key Responsibilities:

- **Partnership Development:** Identify, cultivate, and secure partnerships with corporate sponsors, corporate foundation, and other stakeholders that align with GirlDreamer's mission and values.
- **Relationship Management:** Build and maintain strong relationships with current and potential partners, ensuring ongoing engagement and collaboration.
- **Income Generation:** Drive income growth by securing sponsorships and other funding opportunities to meet annual and multi-year targets.
- **Collaboration:** Work closely with the leadership team and founders to align fundraising and income generation goals with organisational strategy and programmatic needs.
- **Innovation:** Stay on top of trends and opportunities in the philanthropic and corporate sectors, such as impact investing, CSR trends, and digital philanthropy, to keep bringing a fresh approach to sustainability.



What We're Looking For:

- **Proven Track Record:** A minimum of 3 years experience in an equivalent partnership development role, ideally within the non-profit or social impact sector (but not essential).
- **Relationship Builder:** A natural networker who excels in building and nurturing relationships with partners, funders and stakeholders at all levels.
- **Strategic Vision:** Ability to think big-picture while also focusing on immediate opportunities, driving both short-term wins and long-term growth.
- **Mission-Driven:** A deep passion for social justice and the empowerment of women of colour. Experience in diversity and inclusion initiatives is a plus.
- **Exceptional Communication:** Strong verbal and written communication skills, with the ability to craft compelling narratives and deliver inspiring presentations.

Why Work With Us?

- **Impact:** Be part of a mission-driven team making a tangible difference in the lives of young women of colour.
- **Flexibility:** We're a fully remote organisation offering flexibility and support for a healthy work-life balance. We don't micromanage, and we encourage independence and self-management. We also offer flexibility in working hours as long as they don't clash with meetings, so school runs or other personal commitments can be accommodated.
- **Growth:** With our plans for expansion, you'll have the opportunity to shape and lead fundraising efforts in areas of untapped potential adding demonstrable value to our organisation's present and future.
- **Innovation:** You'll work with a team that embraces new trends and opportunities, positioning GirlDreamer as a leader in the social impact ecosystem.



How to Apply:

If you're excited about this opportunity and ready to make an impact, we'd love to hear from you!

Please send your CV and a cover letter explaining why you'd make a great fit for this role to hey@girdreamer.co.uk by **Friday 29th November, 11.59pm.**

Deadline for Applications: Friday 29th November.

Interviews: Conducted early December for an immediate start.

GirlDreamer is an equal opportunity employer, welcoming candidates from all backgrounds, including those who may not identify as women of colour.

We strongly encourage you to apply even if you don't meet every listed qualification.



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