



Future Woodlands Scotland
Innovative Thinking for Native Woodland

Fundraising Manager

Permanent post

Salary £45,000 - £50,000 dependent on experience

Hours 35 per week (may be flexible)

Future Woodlands Scotland is seeking an experienced manager for this new role to enable our ambitious growth plans.

We have successfully completed a three year pilot, raising the profile of native woodland restoration and creation in Scotland and embarked on a new £10 million programme to improve Scotland's cities through urban forestry. We now have bold ambitions to scale up our work across Scotland by developing new and innovative ideas and approaches that have the potential to significantly enhance and expand Scotland's native woods.

This role is an exciting opportunity to be directly responsible for enabling this growth, building on our success so far and realising the potential of our strong brand and existing relationships.

You will report directly to the Chief Executive and, together with her, you will lead the development and delivery of our fundraising strategy.

This is a full-time role, or it could be less days (salary pro-rata) for the right candidate.

Applications

Invitations are invited from suitably qualified people and applications should consist of a CV and covering letter. The covering letter should explain your suitability for the role in relation to the Person Specification and any other relevant skills or experience you feel will add value to the role and to Future Woodlands Scotland.

If you would like an **informal chat** about the role, please email info@futurewoodlands.org.uk to arrange a suitable time.

Deadline for Applications is midday Monday 19th August 2024. Interviews will be held on 9th September 2024 either in person in Edinburgh or online. Applications should be emailed to Shireen Chambers, CEO at address above.

Role Description

Working closely with the Chief Executive, Board and team members, you will enable FWS to secure new funding and commercial partnership opportunities in line with the organisation's strategic plan.

Key responsibilities:

- Develop Future Woodlands Scotland's fundraising strategy and embed a culture of fundraising across the organisation.
- Oversee existing partnerships and donor relationships to maintain and grow long-term support.
- Identify and approach new potential donors, providing compelling cases for support.
- Support and enable the CEO, board and wider team to engage with potential funders and set them up for success.

See **Job Description** for details.

Email: info@futurewoodlands.org.uk

www.futurewoodlands.org.uk Charity No. SCO43508



Person Specification

Essential

- Experience of developing and implementing high value fundraising strategy
- Experience with growing an existing portfolio of trusts
- Experience with building a major donor programme
- Track record in high value fundraising (5-6 figures), including making successful face to face asks
- Experience of compiling and submitting successful applications to trusts and foundations, major donors, statutory bodies, or relevant comparable private sector experience
- Demonstrable interest in Scottish nature conservation
- Excellent track record of relationship management
- Strong negotiation and influencing skills
- Experience of creating stewardship events
- Knowledge of GDPR and other fundraising regulations in relation to high value fundraising
- Excellent communication skills including fluent written and spoken English.
- Excellent IT skills including proficiency in Microsoft Office Suite.
- An enthusiastic, flexible and positive approach

Location of role

This role is home based (preferably within Scotland). It includes infrequent travel throughout Scotland to meetings and site visits with occasional overnight stays as required.

Our Benefits

We offer a range of financial and lifestyle benefits to all our employees, including:

- 35 days annual holiday increasing with length of service including 10 bank holidays (FTE)
- Pension scheme with 8% employer contribution
- Family friendly policies and flexible working