

Fundraising Manager - 25-30 hours
Salary £31,125 - £35,410 pro rata – depending on experience
(12-month contract initially) Hybrid working



**Glasgow North and
North Lanarkshire**

Are you a highly organised, proactive, ambitious Fundraiser?
Are you looking for the opportunity to work with a great team?

Home-Start Glasgow North and North Lanarkshire is a local family support charity that works alongside families with babies and young children. Supported by volunteers, we are embedded in our local communities and provide a range of services which support families struggling with the challenges of everyday life.

We are seeking a passionate, creative and experienced Fundraising Manager to join our dynamic team. This newly created role will be crucial in developing and implementing fundraising strategies to support our mission and ensure the financial sustainability of the charity.

As the Fundraising Manager, you will play a pivotal role in securing major funding from trusts, foundations, statutory sources and corporate partners to support the vital work of the charity. You will be responsible for managing and growing our portfolio of funder ensuring excellent stewardship, and identifying new funding opportunities. You will be part of a small fundraising team which includes a Community Engagement and Fundraising Officer who you will manage.



What we are looking for:

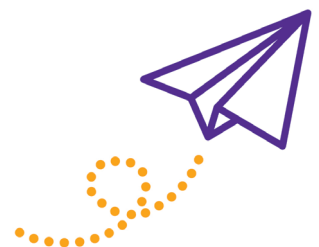
- At least 3 years' experience in charity fundraising securing major funding.
- Experience of corporate fundraising and securing business funding.
- Excellent written skills for developing successful proposals and grant applications.
- Strong interpersonal skills with the ability to quickly build and sustain relationships.
- Experience of managing donor relationships and developing new partnerships.
- Proven track record of budget management.

What we offer:

- 25 days holiday per year (plus 12 days public holiday) pro rata.
- 8% employer contribution to a workplace pension scheme.
- Flexible working hours with the ability to work between home and the office. (Based in Netherton, near Anniesland).
- A positive, supportive environment and learning opportunities.
- The chance to be part of a great team.

Closing date: Thursday 9th January 2025 at 12 noon.

If you would like to discuss any aspect of this new, exciting role further, please email info@homestartgnnl.org.uk or to apply, download an application pack from our website www.homestartgnnl.org.uk or email info@homestartgnnl.org.uk



We welcome and encourage applications from people of all backgrounds. Home-Start Glasgow North and North Lanarkshire is committed to Equality of Opportunity and Diversity, and to safeguarding and promoting the welfare of children and adults. As a charity we adhere to safer recruitment practice. This post is subject to PVG checks.