Fundraising Consultant (Trusts and Foundations)

Hello!

Thank you for your interest in our Fundraising Consultant (Trusts and Foundations) role with us, Better Story!

At Better Story, we are dedicated to raising funds and shining a light on organisations that are making a real impact in the world. From those who provide vital support to refugees, to those who empower individuals to transform their lives, and those who are driving positive change in their local communities, we stand behind causes that truly matter.

We are proud of the work we do and the difference we make in raising funds for all these different organisations.

An essential part of our sustained growth is the recruitment of a Fundraising Consultant (Trusts and Foundations).

Could that be you?

Role: Fundraising Consultant (Trusts and Foundations)

Salary: £28,750 per annum Pro Rata | Full-time which is 35 hours a week + Pension contribution + home working allowance + IT equipment.

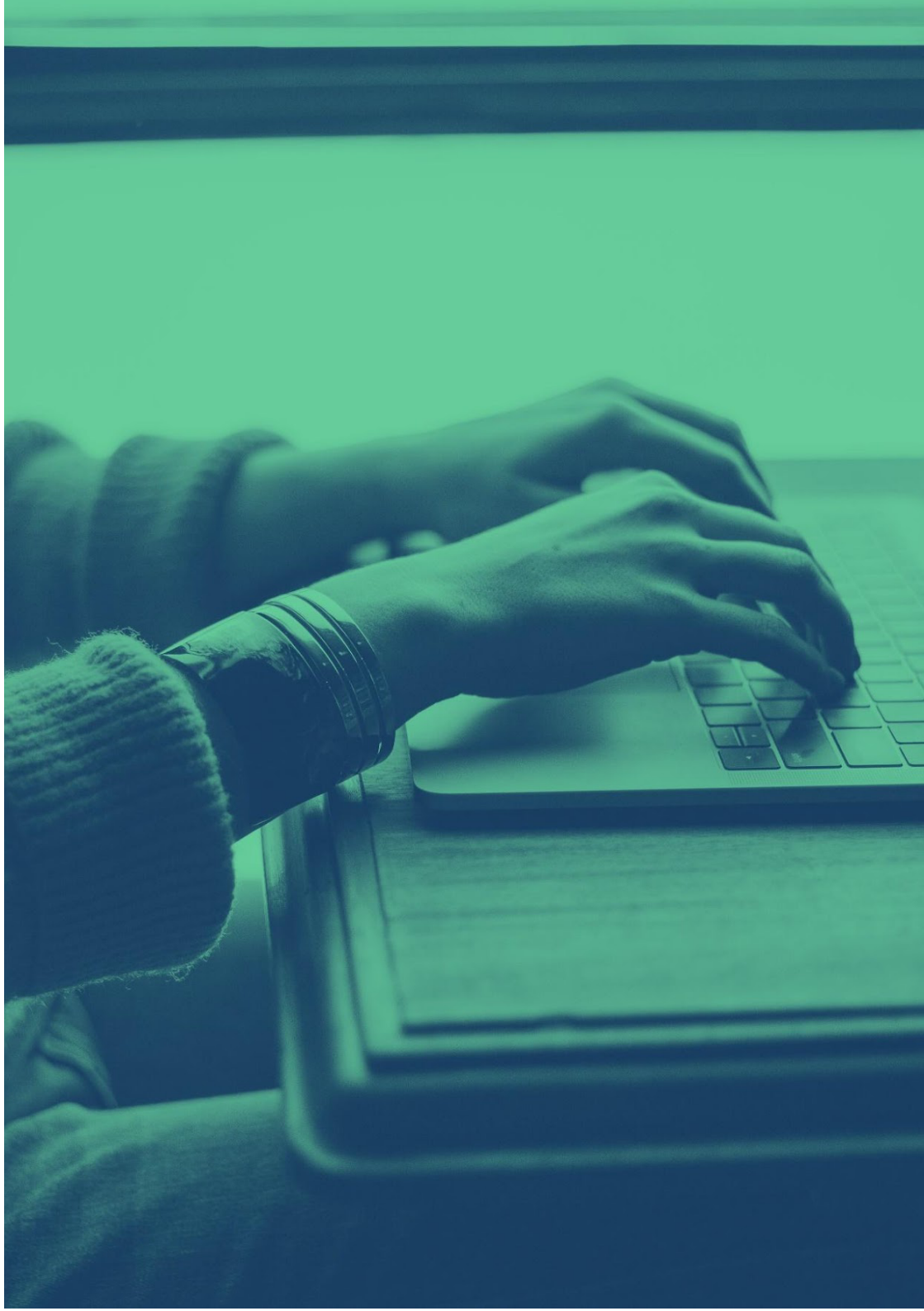
Location: Remote. With optional in person meetings

Annual Leave: 35 days per year including Bank Holidays

The Role: Summary

As a Fundraising Consultant (Trusts and Foundations), you will play a crucial role in serving our clients by:

- Understanding their work in detail and collecting the necessary information to write compelling cases for support and applications.
- Leading communications with the clients you support.
- Researching suitable trust funds and foundations
- Creating a strategic plan for submitting applications.
- Writing inspiring applications that get results and make a real difference to the organisations we support.



The Role: Main Responsibilities

- Develop a compelling case for support for each client.
- Be the lead contact for your clients, building strong relationships and understanding their needs.
- Develop, prepare, and submit high-quality funding applications to trusts and foundations in line with their requirements.
- Be involved in due diligence activities for potential new clients.
- Prospect and identify new funding opportunities, including charities, trusts, and foundations.
- Develop a strategic funding pipeline.
- Contribute effectively to the team and help Better Story develop.
- Record all activities using the CRM database.
- Taking on new responsibilities and challenges that align with the evolving needs of the role.

About You: Essentials

- Proven experience of successfully finding and applying to Trusts and Foundations.
- Love communicating and building relationships.
- Appreciate the opportunity to work in a small, friendly, and ambitious team.
- Want the variety of serving several different charities.
- Good accuracy and attention to detail.
- A highly motivated, supportive, and collaborative team worker
- Engaging with excellent verbal and written communication skills
- Proactive and professional approach to work, with the ability to work remotely, independently and manage a varied workload and prioritise effectively.
- Strong ability to plan ahead and manage multiple priorities effectively.
- Excellent IT skills, preferably including experience with MS Office and SharePoint
- Empathy with the Christian religion (many of the organisations we support are Christian).

About You: Desirables

- Experience in supporting and managing capital grant applications.
- Experience in supporting and managing large (£1 million +) applications.
- Communications experience.