



## Fundraising and Partnerships Manager

### About Emergency Nutrition Network (ENN)

Emergency Nutrition Network (ENN) works to reduce undernutrition globally. We enhance the effectiveness of nutrition policy and programming by improving knowledge, stimulating learning and building evidence. We are passionate about being network-driven, independent and evidence-based. Our vision is that ***every individual caught up in a nutritional emergency, or suffering from malnutrition anywhere in the world, gets the most effective help possible***. We undertake knowledge management, research, and advocacy to support national governments, civil society, UN agencies, donors and academic organisations, and communities of practitioners. Through our work and collaborations, we support agencies and individuals to implement evidence-based nutrition programming, predominantly in low- and middle-income countries and in fragile and conflict-affected states.

ENN is governed by a Board of Trustees and has its head office in Oxfordshire, UK. ENN is financially supported by foundations and trusts, bilateral donors, international non-governmental organisations and United Nations agencies. For more information about ENN see our website: [www.enonline.net](http://www.enonline.net)

### What we do

Our Strategy aims to enhance the effectiveness of nutrition policy and programming by improving knowledge, stimulating learning, building evidence, and providing support and encouragement to practitioners and decisionmakers involved in nutrition and related interventions. ENN's portfolio includes projects specialising in Infant Feeding in Emergencies, Wasting and Stunting, Adolescent Nutrition and Management of small & nutritionally At-risk Infants under six months & their Mothers (MAMI), as well as our highly regarded international publication, Field Exchange (FEX).

### The Role

This is a new opportunity to develop the role of Fundraising and Partnerships Manager to lead the identification, development and submission of new funding proposals, and to lead on relationship management with new and potential investors. You will work closely with the technical and operation teams.

### About You

Bringing your experience of funding development to ENN, you will be ready to jump in and progress work quickly to capitalise on critical time sensitive funding opportunities. You will be comfortable assessing diverse funding opportunities, building and maintaining partner relationships, coordinating the development of grant applications and proposals in line with organisational priorities, ensuring they are tailored to donor and investor motivations and interests.

### Terms and Conditions

**Hours of work:** Part-time flexible working, up to 22.5 hours per week/ 0.6FTE

**Type of contract:** Part time. 12 months fixed term contract initially

**Location: UK/Remote** - Flexible. Some hybrid working may be offered to candidates in proximity to ENN's Head Office in Kidlington, Oxfordshire, OX5 2DN.

**Benefits:** Dental cover, Life cover, Employee Assistance Programme, Wellbeing contribution

**Annual leave:** 25 days pro rata plus UK bank holidays increasing by one day p.a. after two complete years of service to a maximum of 27 days p.a. (pro rata). Paid office closure days between Christmas and New Year

**Pension:** Auto-Enrolment to ENN scheme with a generous Employer contribution of 5%

**Salary:** The salary for this position is Band 4, circa £47,000 pro rata.

### **Key Responsibilities**

1. Lead on identifying and researching new potential investors in the private and corporate sectors to support a broader and more diverse funding base.
2. Work with the Technical team on finding and engaging with new opportunities and starting up discussion with potential new investors
3. Support relationship management with investors and potential investors, in coordination with relevant project leads.
4. Coordinate the development and submission of new funding proposals that fit with ENN's strategic direction, working with technical and operations staff to prepare all required proposal documentation in line with funding guidelines and timelines.
5. Ensure due diligence checks are completed on potential funders and partner capacity assessments on potential subgrantees.
6. Maintain ENN's 'live' funding database
7. Contribute to the review and development of ENN's funding strategy

### **Person Specification**

- Experience in working with a diverse range of donors or investors to develop funding opportunities.
- Experience developing compelling funding proposals that respond to the needs of potential investors and are in line with organisational strategy, values and expertise.
- Success in securing funding from a range of funders or investors – such as public, private, corporate, institutional, multinational banks, and experience of direct fundraising with major donors (trusts and foundations/high net worth individuals, corporates).
- Ability to represent ENN externally, broker connections and communicate with diverse range of investors.
- Ability to broker and coordinate inputs from team members across projects and a range of specialities (technical, operations, finance)
- Ability to understand donor proposal requirements/application guidance.
- Ability to manage a diverse and busy workload, prioritising effectively, and able to work both independently and as a member of the wider team.
- Strong communication and interpersonal skills, working well with other team members and stakeholders (both internal and external).
- Able to work creatively and deliver to deadlines. A self-starter, able to diagnose situations and constraints, comfortable when to progress independently and when to escalate.
- Excellent attention to detail.
- Fluent in English, verbal and written.
- Good cross-cultural awareness, knowledge, and its application to funding development.
- Data security and GDPR awareness.

**Reporting Lines**

Reporting to the Technical Director for Platforms  
Supervisor for ENN fundraising associate volunteers

**Eligibility to work**

Must have the right to work in the UK at the time of application. No relocation package is offered for this role.

ENN is committed to diversity and inclusion, and to building a culture where every staff member and volunteer is recognised and valued as an individual. We actively encourage applications from a broad range of experiences and backgrounds.

**Application Process**

Please submit a Cover Letter (no more than 1 page) and CV to [recruitment@enonline.net](mailto:recruitment@enonline.net) **no later than 5 July 2026 (11:59 pm)**. Early applications are advised as we reserve the right to conclude the process before the closing date if a suitable candidate is identified.