



Role profile: Fundraising Development Manager

- £38,000 - £40,000 per annum
- Remote/home working
- Part time considered

Are you a fundraising professional who can take our income generation to the next level? We're looking for someone who is as excited as we are about fundraising!

Who are we?

Deafblind UK supports people who have both sight and hearing loss. You'll be welcomed into our big family of clinical, operational and administrative staff who are all passionate about making life better for our members.

We are a forward thinking and inspirational charity that believes there are too many people living with deafblindness who are not getting the support they need. We are there for everyone who needs us, when they need us. We give information, advice and support to help people enjoy the things they love doing and we're a listening ear if times are tough.

With around half a million people in the UK experiencing deafblindness and rising, we have ambitious plans to develop five key areas: education, care and support, research, influencing and technology to meet a growing need and to reach even more people with our services.

What do we want you to do?

We're looking for a Fundraising Development Manager to take our fundraising to the next level! Focussing on individual (including major) donors, corporate, community and events, you will review the current fundraising mix and to work with the CEO to agree a strategy and plan of action for both the short and longer term – adding your stamp as you go!

You will manage a team of two full time fundraising staff to start with, however we fully expect your strategy will demonstrate the need to expand.

What can we offer you?

Working for Deafblind UK is flexible and friendly. We support a healthy work-life balance and from the moment you join us, you will be fully supported by the wider team. We know how fast-moving the fundraising industry is and we encourage professional development and continuous learning.

We are happy to consider a reduced or flexible hours contract of a minimum of 30 hours per week on a pro rata salary.

This is a home-working role but we do have a number of services and meeting spaces in the Peterborough area. You will have regular opportunities to meet up with colleagues across the charity and will be meeting up with donors and supporters at times, so some travel will be required.

Who we're looking for:

We're looking for someone who gets as passionate about fundraising as we do! Perhaps you already have experience of a range of types of fundraising, or you have managed a team within a specialist area such as individuals, corporate or major donors - we really don't mind, we just want you to be excited about making this your next move.

There are some skills, experiences and ways of working which we feel are essential to thrive as our Fundraising Development Manager:

- You are an experienced fundraiser and have proved you can raise money.
- You can show that you can take a strategic approach alongside being comfortable with the 'all hands to the deck', agile, energetic approach that's essential when building a team.
- Knowledge of best practice and the legal frameworks for fundraising.
- Good financial nous – comfortable setting, monitoring and managing budgets and with a focus on ROI.
- Interest, understanding or experience (whether personal, voluntary or professional) in the disability/vision/hearing environment would, of course, be an added advantage.

What next?

Interested? Then we'd love to talk to you!

If you'd like a quick chat to find out more, then please contact our partner, Valerie Morton to arrange an informal call - valerie@valeriemorton.co.uk.

If your mind is made up, then what are you waiting for! Please apply by sending your CV, and answers to these questions to valerie@valeriemorton.co.uk.

1. Describe the piece of fundraising you are most proud of, and your personal contribution to making it successful. (Max. 200 words)
2. What do you feel are a) the top opportunities and b) the top challenges for Deafblind UK when it comes to fundraising? (Max. 200 words)
3. How would you make sure that you and your fundraising team engage effectively and appropriately with people living with deafblindness? (Max. 200 words)

Please attach your answers in a separate document in addition to your CV – no covering letters please, your answers should be enough to show why we should take your application forward.

The closing date is 9am on Monday 18th March but we will be carrying out assessments on a rolling basis. If we feel we would like to know more about your potential to fill this role, we will be in touch.

We can't wait to hear from you,

Good luck!