

Surfers Against Sewage Recruitment
Pack

Community Fundraising Coordinator
October 2024





Ocean health is vital to all of us, wherever we live. The food we eat and the water we drink. The places we work and play. The weather around us. The climate we depend on. Even the air we breathe. Society has been shaped by a healthy and stable ocean. For people to continue to thrive and live life to the fullest, the ocean must thrive too. The planet is at tipping point and change is needed now.

From a handful of activists to a nationwide movement over the last 30 years, Surfers Against Sewage has grown into one of the UK's most successful marine conservation and campaigning charities. 30 years on, sewage and plastic pollution remain huge threats to a thriving ocean.

We must therefore continue to grow our impact to change the systems which create these issues by putting profit over people, and which promote short-term thinking to solve issues with long term consequences.

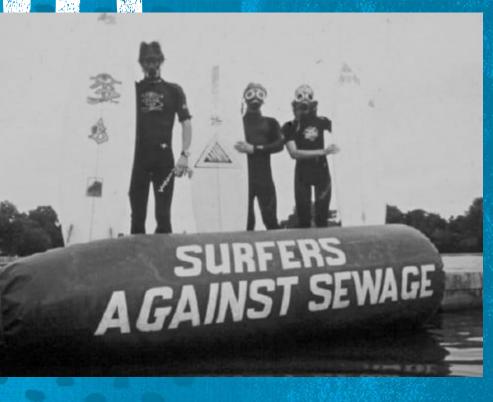
The heritage of our organisation is anchored in the ocean. Yet our reach and influence now permeates communities



and institutions nationwide, from a programme of school engagement, through to supporting community groups to monitor and lobby for better protection of inland bathing waters

In this decade devoted to the ocean, we will redouble our efforts and continue to mobilise and equip the biggest and most authentic community of ocean conservation campaigners and volunteers in the UK.

If this inspires you then please read on to find more about who we're looking for.







I joined in August and couldn't be more excited to have joined the team. We will take time to look back at the amazing things SAS has achieved in 30 years and apply this wisdom to the current global

context of environmental, social, and political challenge. Our staff, volunteers, communities, and supporters make up our Ocean Activists; this is a powerful tribe which will continue to demand change and I remain optimistic that we will achieve it.

2024 will see us deliver the final year of our Ocean Impact Plan and collectively create a 2025-30 Strategic Plan. This is an exciting time to join our team and get involved in writing the next chapter, which will see us collectively create a new 5-year strategy. We will start with our Theory of Change, underpinned by science, to channel every action of every Ocean Activist into effecting real and lasting solutions."









Surfers Against Sewage Recruitment Pack



Role: Community Fundraising

Coordinator

Salary Band: £23,500 - £26,000

Reports to: Senior Community Fundraising

Officer

Hours: 37.5 hours

Contract: Full-time / Permanent

Annual Leave: Starting on 25 days' annual leave

plus Bank Holidays

About the Role:

Are you detail-oriented and datasavvy with excellent people skills and a passion for community fundraising?

Join our growing Fundraising Team, raising +£3.7mil each year, to support the Community Fundraising function to help fund our oceansaving campaigns.

This role is an exciting opportunity to help develop and grow the Community Fundraising programme at SAS, including supporting our amazing fundraisers, creating and improving processes to provide fundraisers with an excellent experience, gathering stories and insights to inform plans and generating reports to help drive Community Fundraising forwards.

This role requires a mixture of skills - from being able to build relationships with fundraisers and community members, colleagues and suppliers, through to being data and process savvy, as well as having experience of delivering projects and providing administrative support.

A genuine enthusiasm for fundraising and SAS is a must, as you'll need to understand SAS's latest campaigns, be able to research key industry knowledge, and be comfortable adapting to the evolving needs of the role.

If you're passionate about making a difference and have strong organizational and interpersonal skills, this could be the perfect role for you.

Joining a supportive and motivated team, you'll receive learning and training opportunities to help you thrive. You'll work closely with, and be supported by, the Senior Community Fundraising Officer.

What You'll be Doing

Work with data and systems to develop processes & efficiencies

- Work with our new CRM system to:
- Improve processes and efficiencies with Community Fundraiser data
- Create and update CRM records, and extract basic reports to inform plans and decisions
- Use Excel to compare supplier quotes, update project costs, and manipulate data exports.
- Support with general organisational / administrative practices
- Adapt with the evolving needs of the role

Steward fundraisers

- Deliver 'one-to-many' stewardship and be the main point of contact for fundraisers, responding in a friendly and timely manner to help build relationships to maximise their fundraising and likelihood of repeat fundraising
- Gather fundraiser stories, photos and approvals to develop our library so we can inspire other fundraisers with our marketing
- Keep accurate and updated records of fundraiser communications in our CRM

Support Community Fundraising projects

 Support the planning, development and delivery of our

- Community Fundraising projects, campaigns and events. This will involve:
- Carrying out research as directed into new fundraising opportunities
- Researching & liaising with external suppliers
- Supporting with project meetings including diary coordination, taking notes and circulating action points

Provide general support

- Stay up to date with SAS's latest campaigns and projects to be able to speak and write knowledgeably about our work with supporters
- Support office-based Admin
- Carry out any other duties within the scope, spirit and purpose of the role as requested by your line manager

Location

This role will be based at our ocean-side office in St Agnes, Cornwall on a hybrid working basis.

Our hybrid working model means you can enjoy the benefits of both office based and remote working. Reasonable adjustments as well as specific office-based needs will be considered for those with long term health conditions and disabilities.

For this role, you'll need:

- Experience of carrying out administrative tasks, and implementing new processes, and working across a variety of tech platforms
- Proficient in using CRM systems to create and maintain records, basic reporting and automating processes.
- Aptitude to become the Community Fundraising Subject Matter Expert (SME) for the CRM
- Able to work with a variety of platforms, processes, and systems. E.g. Asana, Miro, CRMs, Outlook Suite.
- Fully IT literate and experience of working across all Microsoft Office programmes, particularly Excel, Word and Outlook
- Intermediate excel skills: able to use Excel, data manipulation and numerical literacy to achieve desired objectives, and presenting information back in a clear and succinct way
- Strong administrative skills, with the ability to adapt to changing processes and needs
- Highly organised and good attention to detail

Problem-solving skills

- Demonstrate problem-solving skills with a solutions-focused approach
- Taking initiative to improve processes and fundraiser stewardship
- Able to proactive implement administrative solutions
- Able to develop a good understanding of all the ways a supporter can be involved with SAS so that you can steward fundraisers based on their needs and interests

Excellent communication skills, and adaptability

- Exhibit excellent communication skills both written and spoken to help support the drafting of documents, email communications with fundraisers, and building rapport with colleagues, suppliers, and supporters.
- A flair for delivering excellent supporter care:
- Have a friendly and warm telephone manner and the ability to build rapport quickly
- Ability to write articulately to communicate with supporters via email

- Thrive in a changing environment: able to prioritise well and adapt to changing priorities, and comfortable being adaptable and flexible as the role evolves.
- Confident in speaking with members of wider SAS teams and with our supporters, including community clubs or groups e.g. WI, swimming groups.

Experience in supporting projects

- Some experience of working with external suppliers and supporting with day-to-day contact supplier liaison particularly with creative agencies, creative freelancers, fundraising agencies, tech suppliers etc.
- Experience of supporting projects, including:
- Able to work to deadlines
- Ability to research and gather necessary information and present it back clearly and succinctly for quick decision-making.
- Work with project management tools and timelines, keeping these updated.
- Gather information across teams to input into projects.
- Ability to collate, manipulate and analyse different kinds of data to support project evaluations
- Ability to take relevant and accurate notes and actions from meetings, and distribute them.
- Ability to carry out projects independently, to a brief

Be passionate about protecting the ocean

- Inspired by SAS's mission and vision
- Excited about the fundraising sector, and staying informed about industry trends and best practices.

APPLICATION REQUIREMENTS:

Please submit your CV and cover letter, addressing the following questions in the letter:

- 1. Why do you want to work for SAS?
- 2. Why does this particular role appeal to you?
- 3. How do your skills and experience match the requirements of the role?



Here at Surfers Against Sewage, we are not ones to shy away from the big topics. Equally, we are self-aware enough to realise where we have work to do.

We are setting ourselves ambitious but attainable targets and we recognise our engagement in Equity, Diversity and Inclusion needs a dedicated, organisationwide strategy.

The impact of plastic pollution, water quality and climate change disproportionately affects marginalised communities, yet there is significantly lower representation in Ocean Activism from within these communities. We want to change that. Our aim to create Ocean Activists everywhere isn't a tag line, it's a mission.

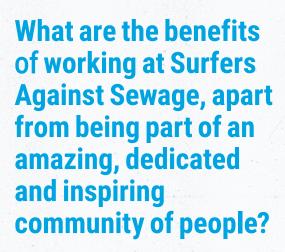
We are all connected to the ocean, regardless of distance, age, gender, race, disability, sexual orientation or belief system. We want to help reconnect us all to the ocean, waterways, rivers, lakes and even the water we use in our homes and schools. It's all connected – let's protect it together.

And finally, even if you don't meet every single requirement and don't surf, here at SAS we are committed to building a diverse, inclusive and equitable workplace, and we would still like to hear from you with your CV and covering letter.

You may be just the right candidate!







Flexible working hours and TOIL

We offer a flexible approach to working hours between 7:30am and 6:30pm, and we provide Time Off In Lieu when staff are required to work occasional evenings or weekends. Our contracts specify working hours, but we focus on outcomes over where, when, and how people work.

Hybrid & Home working

Our roles are specified as either Hybrid working, with a requirement to come into the office a minimum of two days a week, or homeworking, with some travel to the office on agreed days (dependent on the role).

25 days of annual leave (pro rata), increasing each January up to 28 days, plus Bank Holidays.

For the last 3 years we have also been providing 3 additional days at Christmas, and we will continue this in 2024.

Access to confidential advice on mental health and wellbeing, as part of our Employee Assistance Programme.

SAS have partnered with Health Assured who are the UK and Ireland's most trusted health and wellbeing network. Their employee benefits programme is a suite of wellbeing services, offering you and your family a structured way to work through physical or mental health issues and financial.

Four wellbeing days a year

Our mental health and wellbeing policy provides 4 wellbeing days a year, to use as a preventative measure.

Pension

5% (instead of statutory 3%) and will be regularly reviewed. Nest pension with ethical savings options.

Enhanced sick pay

8 weeks full pay and 8 weeks half pay

Enhanced maternity policy

Sabbatical policy

Giving the option for those with longer (>3 years) service to request sabbaticals or career breaks.

We also have an amazing office space for those based locally, overlooking the sea and with an invigorating headland walk, access to Trevaunance cove for swimming, or grab a surfboard from the rack and squeeze in a lunchtime surf. And best of all well behaved pets are allowed in the office, and we're pleased to provide never-ending Yallah Coffee for staff!

Many of the above benefits are noncontractual, and therefore can be changed without consultation. We are committed to creating an ever more progressive and open culture, and we believe the biggest benefit of working at SAS is working somewhere that you can own your impact. We are also pleased to be able to offer a bunch of other great stuff alongside!



Hi, my name is Jacey and I am the Data and Insights Manager here at SAS.

I have worked for SAS for some time and have observed how the organisation has grown, and developed a great ethos on taking care of their staff and providing as much flexibility as they can and understanding.

I, myself have taken a couple of wellbeing days this year which have proved invaluable, allowing me to recharge and decompress at a time I really needed to. I'm Henry, the Policy and Advocacy Manager here at SAS leading our political, policy and research work at SAS.

I am often out and about around the country, petitioning parliament and attending events and the SAS Time off in Lieu Policy means that I can take my time back and recharge my batteries so I can continue to fight for our oceans.

'I'm a hybrid worker, so I really enjoy the flexibility of working from home and the days in the office with the ocean view. There's a fantastic focus on employee wellbeing with flexi hours, hybrid working, wellbeing days, the addition of annual leave days with each year worked at SAS, and even a sabbatical policy that's recently been introduced.

My role feels rewarding in the sense that the skills I've been employed for are valued and trusted to deliver on the role. There's a great culture of 360 feedback being welcomed at SAS too which always makes you feel like you have a voice.

Sophie, SAS'





01. COMMUNITY

We are a community of staff, volunteers, and ocean activists. We make sure we look after our community by nurturing and supporting, treating each other as humans: With compassion, kindness and care.

02. Purposeful

We're serious, experienced, rigorous, determined and dedicated. We know the impact of people power and how our actions on the ground, and at the top, make a difference.

03. OPEN

We're passionate, down to earth campaigners with a deep, unrelenting love of the ocean. We believe in building diverse, inclusive and active communities.

04. AUTHENTIC

We're human, doing our best for the ocean that we all love and rely on. When we don't get things right, we learn from it. We believe in authenticity. You can't fake trust.

05. DYNAMIC

We're active, energetic doers. From the beachfront to the frontbench, we bring people together, empowering them to get stuck in and make real change happen.

05. DARING

We're creative risk-takers, willing to disrupt the status quo and show how being different makes a difference. We have edge and energy that we put to use, pushing back against norms and pushing forward a counterview of what's possible for our planet.

TEAM CHARTER

When you start at SAS, you will be provided with our Handbook and Team Charter, which we collectively created to set out expected behaviours and ways of working; a manifestation of our values.





How to Apply

Please submit your CV and cover letter explaining how your skills and experience meet the requirements of the role to recruitment@sas.org.uk

You should receive an automatic email response after submitting your application. If you fail to receive this confirmation from us, please email recruitment@sas.org.uk or call us on 01872 553001.

Closing Date: 27 October 2024 Midnight Sunday

Interview Dates: 04 November 2024Week Commencing

We will work with you to accommodate any reasonable interview adjustments.

