

THINK
Recruitment



Candidate Pack: Trust & Grants Fundraiser

Location: Remote with occasional travel to London

Salary: £40,000

Hours: Full-time 37.5 hours per week

Closing date: 22nd March 2026



Welcome from Kirsteen Wills CEO at AMR Action UK

Thank you for your interest in antimicrobial resistance (AMR), AMR Action UK and in the position of Trusts & Grants Fundraiser.

AMR is a global problem which many believe is bigger than climate change in terms of both potential impact (the end of modern medicine as we know it) and urgency. While many of the solutions are long-term in nature, in the UK we can address many issues *right here, right now* which will reduce the harm from AMR, meaning that less people die, and many more people will avoid reduced quality of life. In 2025 Antibiotic Research UK changed its name to AMR Action UK, with an ambitious strategy to address the harm from AMR across all four nations of the UK. We are now firmly positioned as the leading UK patient organisation for people impacted by AMR.

AMR Action UK delivers direct support to patients and families through our information service and peer-support group work and undertakes small-scale research projects. A major part of our work is in Patient Empowerment, where AMR Action UK seeks to empower patients, families, and carers to have their voices heard on matters that affect their lives and to be able to influence policy and practice change across all four nations of the UK.

Working at AMR Action UK means being part of a small team delivering big results. AMR Action UK's workplace culture is reflected by the team being mission-driven, patient-centred, collaborative and committed to continuously learning. This contributes to a supportive, values-led working environment.

"I feel valued at work for probably the first time ever in my life" – Team member, Feb 2026 (joined mid-2025).

Our standards are very high, but so is the amount of freedom our team members enjoy – to work remotely anywhere in the UK, to work with a great deal of autonomy, and especially, to bring creativity and ingenuity to their roles.

If you want ordinary, AMR Action UK is unlikely to be the place for you, but if you want extraordinary, please do think about applying! This Trusts Fundraiser post plays a vital role in generating sustainable fundraising income and building the foundations for AMR Action UK's vision and long-term impact and we want to attract a "best in class" fundraiser to the role.

Kind regards,

Kirsteen



Background on AMR Action UK

AMR Action UK is the UK patient organisation for people impacted by antimicrobial resistance (AMR). Our focus is on engagement with patients and their families to whom we deliver information and support services through our Patient Helpline and Peer Support Service.

AMR Action UK also seeks to empower patients, families, and carers to have their voices heard on matters that affect their lives and to be able to influence research priorities, policy and implementation changes at government level, and changes in NHS practices, across the four nations of the UK.

AMR is a global problem which many believe is bigger than climate change in terms of both potential impact (the end of modern medicine as we know it) and urgency. While many of the solutions are long-term in nature, in the UK we can address many issues *right here, right now* which will reduce the harm from AMR, meaning that less people die and many more people will avoid reduced quality of life. According to the Institute for Health Metrics and Evaluation (IHME), in 2019 there were 7,600 deaths attributable to antimicrobial resistance (AMR) and 35,200 deaths associated with AMR in the UK so the sooner we act, the more lives that are saved.

In 2025 the charity Antibiotic Research UK changed its name to AMR Action UK, with an ambitious strategy to address the harm from AMR across all four nations of the UK. This post plays a vital role in a passionate and driven team generating sustainable fundraising income and building the foundations for AMR Action UK's vision and long-term impact.

With two multi-year grants coming to an end in the next year, and many opportunities to grow to meet increasing demand for services, this is an opportunity for a highly-motivated fundraiser to make their mark, significantly influencing how and where trust fundraising funds and grants are generated, and very directly contributing to the future shape and scale of the organisation's work.

This is genuinely a very exciting time to join the organisation and play a major part into the future development of this great organisation and cause.



Background on the Trusts & Grants Fundraiser role

Why is this role vacant?

This role has become available due to the desire for the organisation to grow its trust fundraising function and manage some existing grant relationships. The senior leadership team is keen to recruit an experienced trusts and grants fundraiser due to several grants coming to a conclusion at the end of 2026. They are keen to continue to build relationships with existing funders, but are particularly focussed on maximising new opportunities from new funders.

The Team

The fundraising team is being directly managed, on an interim basis, by the CEO, Kirsteen Wills. Currently the fundraising team is small and consists of two other staff members:

- Partnerships Manager (Corporate Partnerships and Philanthropy)
- Fundraising Assistant (also covering Individual Giving and small-scale Community Fundraising)

Kirsteen has worked hard to provide the fundraising team with the support and resources that it needs to be effective and to deliver. During her tenure there have been challenges within the organisation associated with historical funding issues and this has led to changes in how things are done. There are now firm foundations to build upon to generate further funding to continue the work of the charity.



Job Description: Trusts & Grants Fundraiser

About this role

To shape and deliver a balanced, strategic and proactive programme of trusts and grants fundraising, achieving immediate targets whilst cultivating and developing partnerships for the future.

Key responsibilities

- Develop and deliver AMR Action UK's Trusts and Foundations strategy and budget, achieving in year income targets whilst building a pipeline of opportunities for year-on-year growth.
- Nurture and grow our portfolio of existing and prospective funders, delivering exceptional stewardship, tailored engagement, timely reporting and opportunities to deepen engagement.
- Proactively identify and research new funding opportunities, aligning with AMR Action UK's strategic priorities and ambitions.
- Develop and maintain compelling unrestricted and restricted cases for support, ensuring proposals and applications demonstrate the impact of AMR Action UK's work.
- Collaborate with colleagues across fundraising and the wider charity to create and develop well-crafted, funder focused applications and reports.
- Monitor and analyse performance against agreed KPIs, preparing accurate reports and forecasts.
- Use data and analysis to inform decision making, forecasting and pipeline development.
- Maintain up to date and accurate records and reporting using the charity's CRM (Donorfy).
- Conduct due diligence checks on potential funders to ensure compatibility with AMR Action UK's values and ethical standards.
- Contribute to developing methods and systems to measure, articulate, and report on the impact of funded projects, demonstrating value to funders.
- Keep knowledge up to date in respect of AMR in the UK and apply that knowledge effectively in relation to the job role.
- Ensure all fundraising activity is conducted in line with legal, regulatory, and ethical best practice, including GDPR, the Fundraising Regulator and the Chartered Institute of Fundraising's code and guidelines.
- Attend meetings of charity staff and other stakeholders as required.
- Support the charity's ethos and policies, demonstrating a commitment to performance and behaviour that contributes positively to the charity's overall development and growth.
- Undertake any additional tasks as may reasonably be required from time to time. It is a requirement of AMR Action UK that all staff work in a flexible manner compatible with their jobs and in line with the objectives of the charity.

This is a remote role; however, travel will be required to meet partners in person, for occasional team meetings and for conference attendance.

Essential requirements:

- A strategic thinker who can spot opportunities and shape fundable ideas.
- Experience of managing the full grants lifecycle, from prospecting and application to stewardship and reporting.
- Track record of delivery, including meeting challenging financial targets.
- Excellent interpersonal skills to manage and develop internal and external stakeholder relationships including the ability to communicate effectively, clearly and persuasively to build influence and credibility.
- A strategic and proactive approach to identifying, cultivating and stewarding funders and delivering high-quality work.
- Ability to work efficiently, flexibly, and autonomously across changing priorities.
- Energetic with a positive approach and the ability to bounce-back from setbacks.
- Able to thrive under pressure.
- Diplomacy, sensitivity, and complete confidentiality.
- A commitment to high standards of delivery.
- A “one-team” approach, valuing the skills, experience, and ideas of colleagues across organisations.
- A real interest in AMR and how AMR Action UK as a charity makes a critical difference to patients, families, and carers in the UK context.

We welcome applications from all backgrounds and are committed to creating an inclusive environment for all team-members.

Benefits & life at AMR Action UK

Salary	£40,000
Location and travel	Remote with occasional travel, mainly to London.
Annual leave	33 working days paid holiday including all Public/Bank holidays in each year for a full-time role (37.5 working hours per week). Holiday allowance will be pro-rata from start date.
Pension	Stakeholder pension -3% employer and 5% employee.
Flexible working Policy	37.5 hours to be worked over 5 days. AMR Action UK's normal operating hours are between 08:30 and 17:00, Monday to Fridays. Fully remote, with occasion travel to London to meet with stakeholders as necessary.

If you have questions about the benefit package, or if there are policies you would value seeing before continuing in the selection process, please do reach our via recruitment@thinkcs.org and we will be happy to find out the information you need.

How to apply

To express interest in this role, please email recruitment@thinkcs.org with a copy of your CV.

Our Recruitment Consultant will have a conversation with all credible applicants prior to shortlisting. Rather than requesting candidates submit a supporting statement or cover letter, we will provide interested candidates with 3 short screening questions to answer ahead of the role closing. Please ensure you get in touch with enough time to have an initial call and receive the screening questions ahead of the role closing.

If you would like to speak with the hiring manager, Kirsteen Wills, please flag this during your initial call with THINK recruitment.

Screening calls with THINK Recruitment	9th March to 22nd March 2026
Closing date	22nd March 2026
Invites to interview out to candidates	Week commencing 23 rd March 2026
Virtual Interviews	Tuesday 1 st April 2026
Decision by	Thursday 2 nd April 2026

Everything will be done to keep the selection process to one stage. At point of invite candidates will be provided with further information to support with preparation.



If there are any reasonable adjustments THINK Recruitment can make to ensure ease of participation in the selection process, please do get in touch. All discussions are confidential.

Thank you for your interest, please do get in touch if you have any questions.

Jason Jederon

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THINK Recruitment

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