

High Value Executive

Reports to:	High Value Lead
Hours:	37 hours per week
Location:	Hybrid
Salary:	Up to 30k depending on experience

Are you looking to develop your career in high value fundraising? Have ambitions to take your career to the next level? Come and join us at the Royal Society for Blind Children (RSBC).

As a key part of our Relationship Fundraising team, this role joins us at an exciting time as we seek to secure investment to develop new and exciting services to meet the needs of our young people. We're investing in growth, but we're realistic about what that means and what it will take to get there, and we want to have fun along the way and provide opportunities for people to progress and grow as we do.

We're looking for a team player who thrives in a fast-paced environment, has great attention to detail and writes persuasively. If that sounds like you, drop us a line! We'll be reviewing applications as they come in so encourage people to express their interest early.

Some of the main duties of this role include:

- Win new business, develop relationships, and provide first class stewardship and account management across a mixed high-value portfolio of trusts, foundations and philanthropists to support RSBC's income generation growth
- Working closely with the High Value Lead to develop plans for account management and new business across your portfolio
- Compose tailored funding proposals to support RSBCs strategic goals and objectives
- Develop compelling cases for support and assist the testing of new approaches, including working with the service delivery and support teams to ensure detailed

knowledge of the organisation's activities, outcomes and impact to translate into compelling asks

- Proactively and creatively identify high value funding opportunities and cultivate new funding relationships, working with colleagues across the charity

The ideal candidate

Will be skilled and experienced in writing compelling proposals for funding; will have strong interpersonal skills and able to build warm, trusting relationships with funders; excellent knowledge of the high value landscape; and proven ability of achieving income targets. We have a track record of supporting colleagues' development within the role, so if you don't feel you meet all of the person spec but are keen to learn, we would love to hear from you.

The postholder may be required to work outside of normal working hours from time to time to cover events.

For further details on the role, please refer to the Job Description and Person Specification.

**

We offer a competitive range of benefits including a generous annual leave allowance of 28 days (rising to 29 days after 3 years' service) + bank holidays, an option to buy an additional 2 days of annual leave, Employee Assistance Programme, Perkbox, flexible working opportunities, 3% contribution towards pension, season ticket loan and a day off on your birthday. We are a welcoming, diverse and inclusive workforce and are a Disability Confident Employer. We also hold the Investors in People Silver Award.

Please apply by emailing your CV and a supporting statement which details how you meet the requirements of the role and person spec to recruitment@rsbc.org.uk

Note: the closing date for this role is 30 September 2026, however we are taking applications on a rolling basis and encourage early expressions of interest.

To apply you will need to have the right to work in the UK. We do not provide any sponsorship. The Society is committed to safeguarding and promoting the welfare of children, young people and adults and expects all staff and volunteers to share this commitment. Therefore, all posts are subject to an Enhanced Disclosure check from the Disclosure and Barring Service and 2 satisfactory professional references. Registered Charity No.307892