

Fundraising Trustee for Animal Action Greece

Job Title:	Fundraising Trustee for Animal Action Greece
Reporting to:	The Board of Trustees
Responsible for / working with:	All trustees and staff within Animal Action Greece
Location:	Registered office - 51 Borough High Street, London, SE1 1NB

Primary Responsibilities and Duties:

Job Purpose:

As a Fundraising Trustee, you will play a critical role in shaping and delivering the fundraising strategy of Animal Action Greece. Working closely with the Board of Trustees and the executive team, you will provide strategic oversight, advice, and support to enhance our income generation activities and ensure financial sustainability.

About the charity:

As a small charity, we operate in two countries, in two languages but work as one team, one organisation and with one purpose – seeking to improve animal welfare in Greece. Animal Action Greece is a charitable company limited by guarantee registered in England and Wales with Company number 881216 and charity number 233574. Our registered office is at 51 Borough High Street, SE1 1NB, London, UK.

Animal Action Greece operates in Greece through its civil non-profit company (A.M.K.E.) with a distinctive name «Animal Action Hellas AMKE» which is registered at the general business register (G.E.MI) under Number 160831407000, with a registered office of D. Falireos 43, Neo Faliro 18547, Athens, Greece. In Greek, our name is «Δράση για τα Ζώα στην Ελλάδα A.M.K.E» / «Drási gia ta Zóa stin Elláda A.M.K.E».

Since 1959, Animal Action Greece has been dedicated to the prevention and relief of cruelty and suffering amongst animals in Greece.

Our vision is for Greece to become a nation where people care about the quality of animals' lives. As the longest-serving national animal welfare charity in Greece, we have transformed thousands of animals' lives—but our work is far from over.

Our mission is to educate, inspire, and promote long-term change in attitudes towards animal welfare at every level of Greek society.

Key responsibilities

- Provide strategic leadership on fundraising, ensuring alignment with the charity's mission and objectives.
- Support the development and implementation of a sustainable fundraising strategy, covering individual giving, corporate partnerships, trusts and foundations, major donors, and digital campaigns.
- Advise on innovative fundraising approaches and opportunities to diversify revenue streams.
- Assist in building relationships with key donors, funders, and stakeholders to secure longterm support.
- Ensure compliance with relevant fundraising regulations and best practices.
- Advocate for the charity's work, leveraging personal and professional networks to raise awareness and secure funding opportunities.



• Monitor and evaluate fundraising performance, providing recommendations for improvement.

Person Specification

Essential:

- Proven experience in fundraising, business development, or income generation, preferably in the non-profit sector.
- Understanding of different fundraising methods, including digital fundraising, major giving, and grant applications.
- Strategic thinker with the ability to identify and maximize fundraising opportunities.
- Strong networking and relationship-building skills.
- Passionate about animal welfare and committed to the mission of Animal Action Greece.
- Willingness to contribute time, expertise, and contacts to support the charity's growth.

Desirable:

- Experience working at a trustee or board level.
- Knowledge of fundraising regulations and governance.
- Established networks within philanthropy, corporate giving, or grant-making bodies.
- Experience in marketing, communications, or public relations related to fundraising.

What We Offer

- The opportunity to make a significant impact on animal welfare in Greece.
- A collaborative and passionate team dedicated to driving change.
- The chance to use your skills and expertise to develop and grow a respected charity.
- The ability to expand your professional network and gain board-level experience.

All applications are to be made through our online application portal

If you wish to discuss this role further, please contact;

Natasha Sampson Chief Executive Officer <u>Natasha@animalactiongreece.org</u> +4407818517567